AVANSE LIFE CARE REWARDZ PLAN





Introduction

This presentation outlines the revised Rewardz Plan for Avanse Life Care, detailing the referral purchase and team volume incentives to enhance engagement and revenue generation opportunities. 01

Referral Purchase Incentive



BV Range and Commission Percentages



The referral purchase incentive is structured based on Business Volume (BV). Commissions are as follows: 10% for 1 - 3,000 BV, 15% for 3,001 - 12,000 BV, and 20% for 12,001 BV and above, encouraging higher purchases and referrals.

BUISSNESS VOLUME - BV	REFERRAL PERCENTAGE
1 – 3000 BV	10%
3001 – 12000 BV	15%
12001 & ABOVE	20%

Example Calculation for Referral Incentive



In the case that User A refers two consultants generating 15,000 BV each, the total BV is 30,000. Falling into the 20% commission bracket, the referral incentive would therefore amount to Rs. 6,000, demonstrating the potential revenue increase through referrals.



Eligibility Criteria for Commissions

To be eligible for commissions within the Avanse Rewardz Plan, participants must achieve a minimum purchase of 1,000 BV. This requirement ensures that all participants actively contribute to the volume necessary to qualify for incentives, sustaining an engaged and productive network.

02

Team Volume Incentive



Total Team BV and Qualified Percentages

The Team Volume Incentive is based on the total Business Volume (BV) generated by the team. The qualification percentages range from 3% for 500 - 8,000 BV to 21% for 600,001 BV and above, providing a tiered reward structure that encourages team growth and collaboration.

AFTER THE COMPLETION OF BOTH THE LEG 600000 b V you are eligible for 4% LOYALTY BONUS.

**when your team turnover exceeds 100,000 by an additional bonus will be awarded which will be 5 %

BUSINESS VOLUME - BV	QUALIFIED PERCENTAGE
500 – 8000 BV	3%
8001 – 24000 BV	6%
24001 – 80000 BV	9%
80001 – 150000 BV	12%
150001 – 300000 BV	15%
300001 – 600000 BV	18%
600001 & ABOVE	21%

TO BE ELIGIBLE FOR INCENTIVE YOU HAVE TO BE BILLED ATLEAST FOR 1000 BVIN THE 30 DAYS CYCLE



Example Calculation for Team Incentive

For instance, if User B's total team BV reaches 90,000, they qualify for a 12% incentive. Personal purchases of 10,000 BV would yield a personal incentive of Rs. 1,200. Furthermore, the downline's qualification at 9% would result in an additional team incentive based on the difference in percentage. So the team incentive from the leg will be 12% - 9% = 3% which is $90000 \times 3\% = 7500$

BUSINESS ENHANCEMENT BONUS

A Independent Consultant can earn 5% on completing 100,000 BV on his / her 1st tier that is Direct sales in a single month





LOYALTY BONUS

A Independent Consultant can earn 4% loyalty club incentive as a share when his/ her two legs qualify for 21%.

Conditions for Team Volume Qualification



To qualify for team volume incentives, each participant must meet specific purchase levels WHICH IS 1000 BV as outlined in the structure. This ensures commitment from all team members and enhances the collective potential for earning incentives, strongly linking participation to reward opportunities.



Conclusions

The revised Rewardz Plan by Avanse Life Care fosters a rewarding environment for referrals and team contributions. By clearly setting eligibility criteria and commissions, the plan motivates active participation and collaboration, ultimately driving revenue growth and success for all involved.



Thank you!

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